

# Agenda

01	Elisa Polystar
02	Market Challenges
03	Platform for future data driven operations
04	Selected customer cases
05	Summary

## Elisa Polystar

#### Selected customers:



- 320 Employees
- 10 Offices globally
- Automated Assurance solutions
- Over 100 customers
- Total Addressable Market of €2.4Bn\*)
- HQ in Stockholm, Sweden

"We empower operators with vendorindependent analytical and automation solutions, guiding them on a progressive journey towards autonomous networks with a customer-centric focus"

### Market Challenges

#### **Customer Challenges** Elisa Polystar Solutions **Scalable and Smart Data Management** Access to quality and reliable data providing CSPs with quality and reliable data, A pre-requisite for CSPs to succeed with their removing data siloes and enables data automation and AI/ML strategies democratization. Real-Time E2E service observability **Customer Experience** with AI driven analytics, across multiple-domains, Customer expectations demand consistent service enabling a proactive approach to customer quality across increasingly complex networks experience. **Analytics to identify business opportunities Business Growth** New technologies and services create by analysing subscriber behaviours, anonymises data opportunities to expand subscriber base and to 3<sup>rd</sup> parties, or improve existing business processes revenue Automation to reduce operational costs **Cost Optimisation** 40% annual data growth requires smarter resource by automating problem isolation and resolution processes,

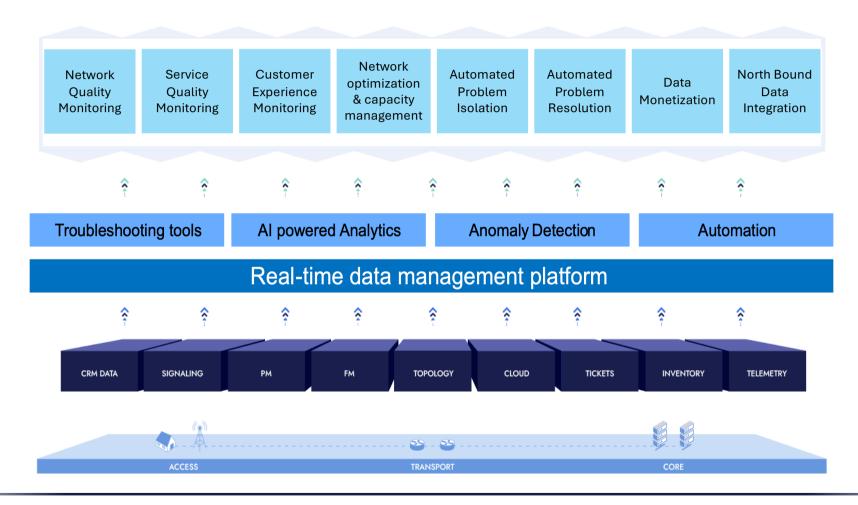
enabling smart-rollout of additional NW capacity, network

optimisation...

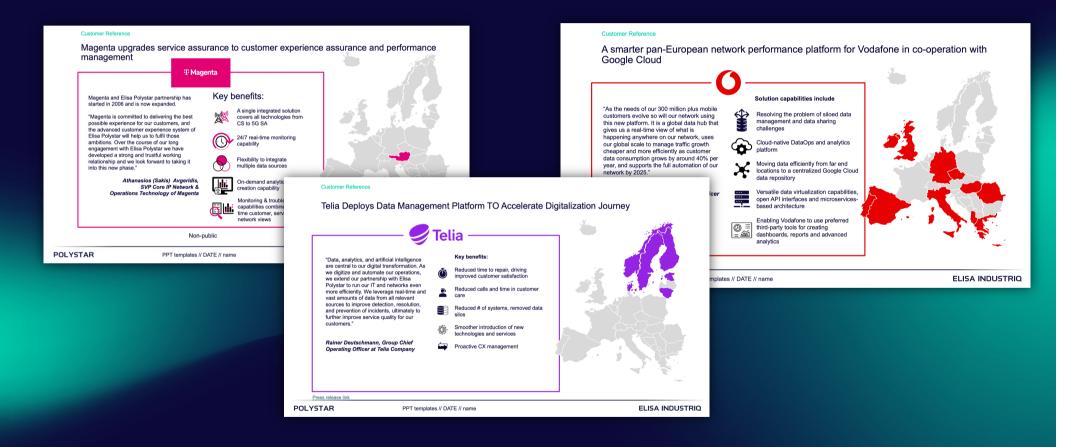
efficiencies

management and improved operational

### Platform for Future Data Driven Operations



### Selected Customer Cases



### Summary



- Over 100 existing customers
- Enhances customer experience
- Continuously improves service quality
- Improves network performance
- Automation use cases that deliver operational efficiencies
- A platform that provides scalable realtime network wide data sources and use cases

